

# Parts Management Agreements

## Flexible, Easy to Use, Vendor Managed Inventory Program

A Parts Management Agreement provides ready access to the Rockwell Automation® spare parts you need, while reducing your operating costs to maintain and manage this inventory. With this agreement, Rockwell Automation owns and manages your spare parts inventory. Your cost is a fixed monthly or quarterly amount for managing the inventory. These agreements are backed by Rockwell Automation's remanufacturing and renewal parts services to replenish any inventory used.

Rockwell Automation's Parts Management Agreements offer dedicated and immediate availability of required spare parts. These agreements are particularly valuable to companies who:

- Are looking for alternatives to a spare parts purchase
- Have an application in which uptime is critical
- Want a reduction in mean time to repair
- Want to improve control of their inventory assets
- Want a reduction in the carrying costs associated with maintaining inventory
- Require immediate availability of critical spare parts
- Want improved inventory integrity

### Inventory Sharing / Offsite Agreement

Rockwell Automation owns, locates and manages the inventory at our global parts HUB or a Rockwell Automation regional or branch office.



## On-Site Inventory Agreement

Rockwell Automation owns, locates and manages the inventory at your site, giving you access 24 hours-a-day, 7 days-a-week, 365 days-a-year.

### Features

- Rockwell owned inventory
- Dedicated to a specific customer
- Available on-site or off-site
- May be shared by multiple facilities of same customer
- Fixed monthly/quarterly pricing
- Quarterly inventory audits
- Remanufacturing/Renewal Parts service to Rockwell Automation quality standards
- Flexible over time
- In-Service warranty on agreement stock
- Extended warranty option may be purchased

LISTEN.  
THINK.  
SOLVE.®

**Rockwell**  
**Automation**

## Benefits

### Asset Control

- Avoid unnecessary build-up of inventory over time. When the Parts Management Agreement ends, the inventory can be removed or modified to meet current needs.
- Improved Return On Net Assets (RONA).

### Improved Cash Management

- Eliminates large capital outlays of purchasing spare inventory. Frees up cash for other areas of spending.
- Costs of agreements can be deferred over 3 or 5 year terms. This creates a cost-effective, stable payment schedule.

### Minimize inventory-carrying expenses

- Some expenses associated with carrying inventory can be reduced or eliminated.
- Opportunity cost of money is recognized.

### Increased Uptime / Maximized Production

- Exclusive inventory availability. Critical inventory can be maintained on-site at each facility for immediate availability during emergency breakdown situations.
- As material is consumed, it can be replenished within 24 hours upon reorder utilizing Rockwell Automation's Advance Exchange program – subject to availability.

### Support equipment with limited life cycle

- Spares can leave with decommissioned equipment.

## Related Literature

Asset Management Services Brochure  
GMSA10-BR001A-EN-P

RAAMP - MRO Process Management and  
Parts Management Services overview

View literature at  
<http://literature.rockwellautomation.com>

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